

ABOUT THE COMPANY

The Caremoli tradition began in 1908 in Italy with the founding of the Caremoli family confectionery business. Today, more than 100 years later Caremoli is focused on the production and the distribution of ingredients, mixes and semi-finished products for the global markets: Food, Animal Nutrition and Dietary Supplements. Thanks to our market specialists, we are daily committed to proposing safe, performing and customized solutions characterized by high-quality standards.

Website

https://www.caremoligroup.com

POSITION: JUNIOR SALES MANAGER

This is a full-time on-site role for a Junior Sales Manager located in Madrid. The Junior Sales Manager will be responsible for day-to-day sales activities including generating leads, developing prospects, conducting product demos, and closing deals. The Junior Sales Manager will also be responsible for building and maintaining strong customer relationships, analyzing sales data, and reporting on sales performance.

QUALIFICATIONS

Sales and marketing skills, including lead generation and customer relationship management Excellent communication and negotiation skills

Ability to work independently and within a team environment

Attention to detail and ability to analyze sales data

Bachelor's degree in Food Technologies

Fluency in English and Spanish

Willingness to travel as needed

** MUST CURRENTLY BE LOCATED IN MADRID AND BE WILLING TO WORK ON SITE**

Please send your resume to info@caremoli.es